

CPAP Masks from Salter

Comfort. Commitment. Compliance.

Striving
to be
**#1 IN PATIENT
SATISFACTION**



SALTER LABS®
DESIGN INNOVATIONS
FOR RESPIRATORY CARE

Innovative nasal masks designs that enable more

patients to stay compliant

The Aloha: Comfortable, lightweight design that seals and stays put

The one nasal pillow suitable for any nasal patient, even active sleepers

Design



Benefits

- Small and light for a better experience in any sleep position
- Adjustable on three dimensions for a better seal – easier for patients to be compliant to a nasal mask
- Headgear is secure all night with Comfort Wraps™ to minimize facial imprints

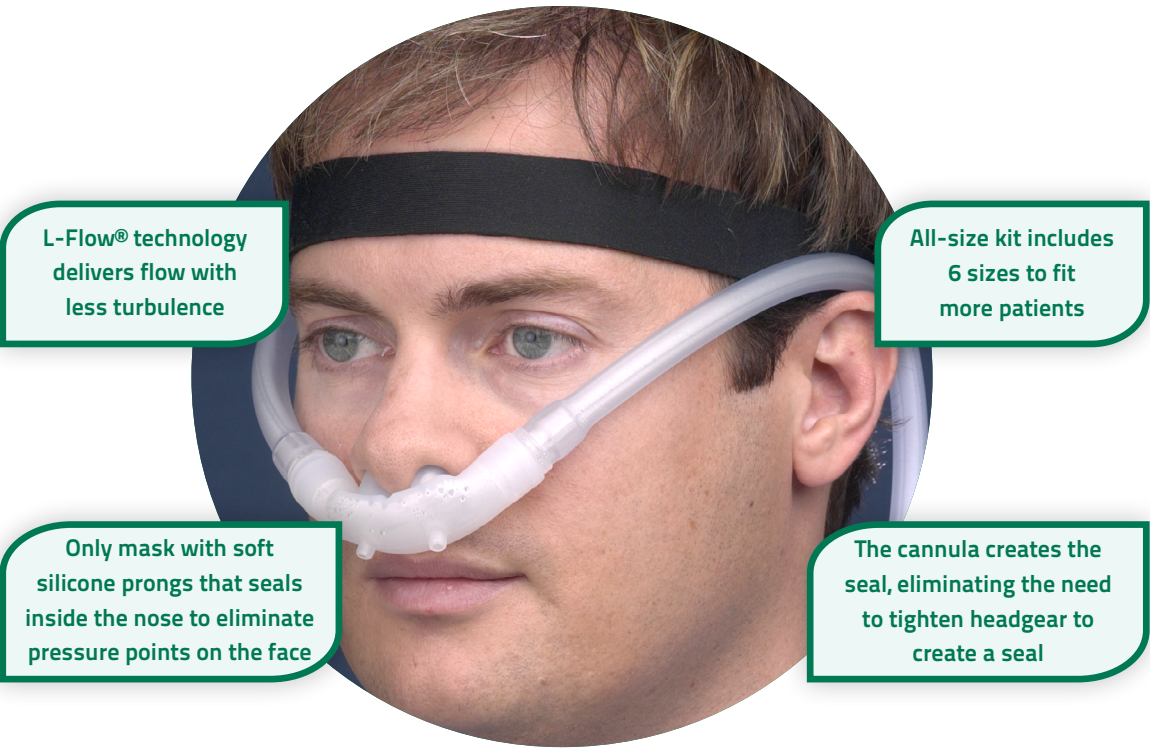
Testimonial

I'm a real active sleeper and the Aloha allows me to move around my bed—even sleep on my stomach. It makes a huge difference in my therapy.

Mike, 54

The Nasal Aire II: Ultimate comfort without any pressure points on the face

Design



Benefits

- A mask that patients can use for years
- "I've been using the Nasal-Aire II since May, 2017. It's the most stable, comfortable mask I've tried."
 - "The only 'mask' I have ever used in 15 years!"
 - "Have been utilizing the Nasal Aire II Prong CPAP Mask for over 16 years."

Testimonial

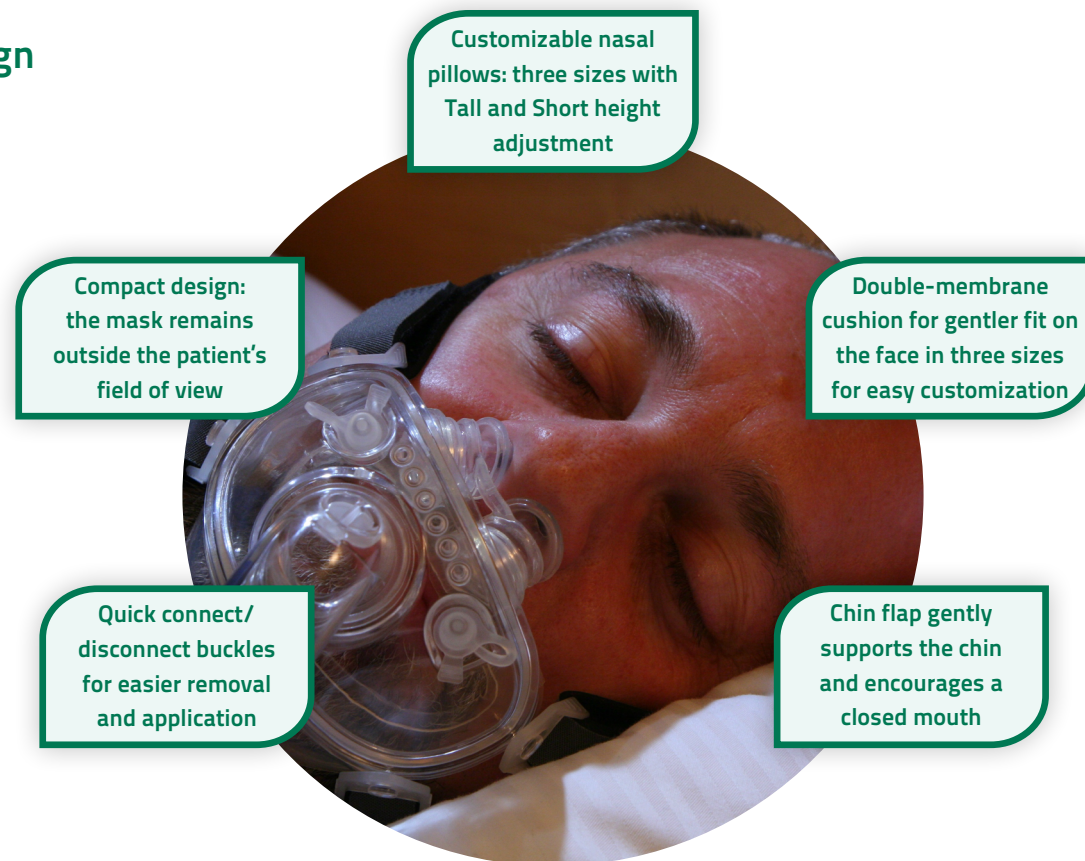
I use to wake up with marks on my face from my headgear, they would take hours to subside. Now with my Nasal-Aire, I wake up feeling and looking fresh.

Priscilla, 52

The best of a nasal-pillow and full-face mask in one design for mouth-breathers

The Hybrid: Compact, versatile and comfortable

Design



Benefits

- No pressure points on the nasal bridge or forehead
- Fine-tuned fit: 18 possible configurations by changing cushion size, pillow size and pillow height
- Full-face CPAP without covering the nose to minimize claustrophobia and eliminate air leaks near the eyes

Testimonial

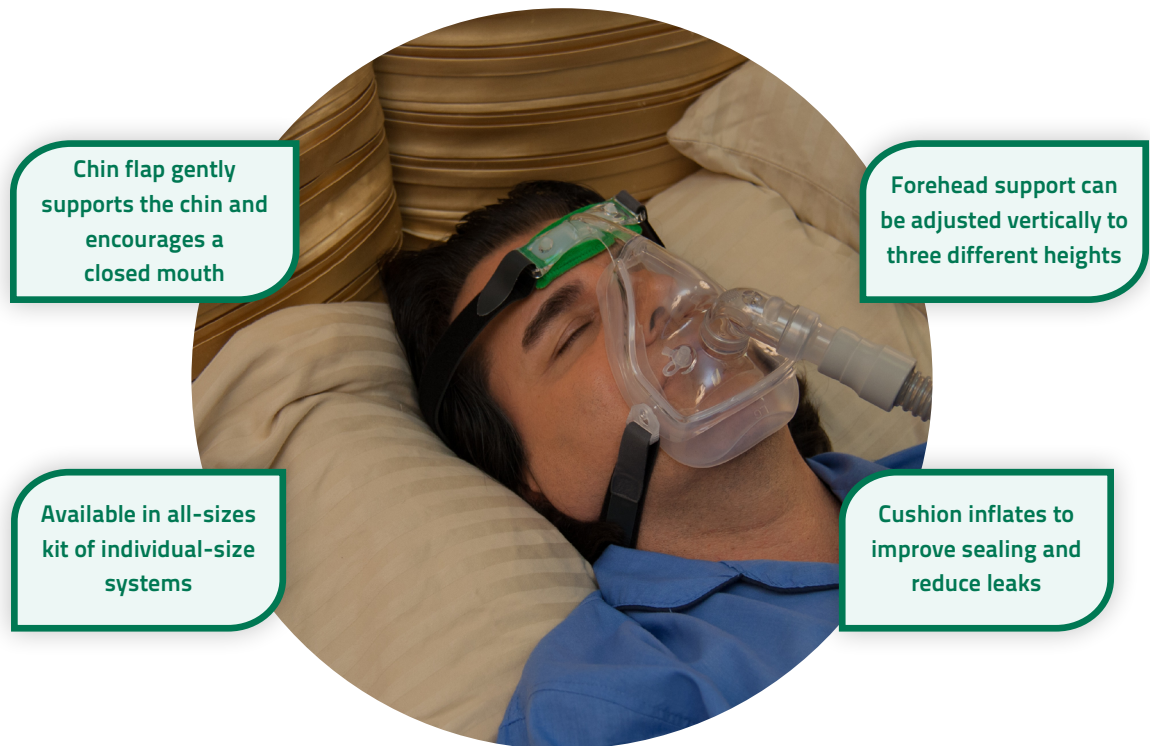
I'm a mouth breather, but full face masks often made me feel so claustrophobic. Thank goodness for the Hybrid, now I use my therapy every night!

Georgia, 62

Economical full-face mask

The Aspen: Compact, quiet, lightweight and affordable

Design



Benefits

- Gentler to the forehead with SoftTouch wrap
- Quiet venting
- Economical choice for full-face patients

Testimonial

The chin flap is amazing and so comfortable. I began wearing a full face mask about a year ago and selected the aspen. I am impressed with the design and it has an excellent seal.

Kay

Reimbursement Information

Nasal Interfaces																	
HCPCS Code			Possible Reimbursement ¹ Low – Avg – High	Frequency	Initial Setup	1	2	3	4	5	6	7	8	9	10	11	12
Aloha	A7034	Nasal interface used with PAP device	\$47.40 – \$54.37 – \$61.89	1 per 3 months	<div></div>				<div></div>			<div></div>			<div></div>		
	A7035	Headgear used with PAP device	\$15.80 – \$17.98 – \$19.67	1 per 6 months	<div></div>							<div></div>					
	A7033	Pillows for nasal interface	\$13.22 – \$15.18 – \$16.34	2 per 1 month		<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
Nasal-Aire II	A7034	Nasal interface used with PAP device	\$47.40 – \$54.37 – \$61.89	1 per 3 months	<div></div>				<div></div>			<div></div>			<div></div>		
	A7035	Headgear used with PAP device	\$15.80 – \$17.98 – \$19.67	1 per 6 months	<div></div>							<div></div>					
	A7033	Cannula for nasal interface	\$13.22 – \$15.18 – \$16.34	2 per 1 month		<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
Full-Face Interfaces																	
Hybrid	A7027	Combination oral/nasal mask used with PAP device	\$101.14 – \$117.22 – \$141.40	1 per 3 months	<div></div>				<div></div>			<div></div>			<div></div>		
	A7035	Headgear used with PAP device	\$15.80 – \$17.98 – \$19.67	1 per 6 months	<div></div>							<div></div>					
	A7028	Oral cushion for combination oral/nasal mask	\$29.98 – \$32.91 – \$37.98	2 per 1 month		<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
	A7029	Pillows for combination oral/nasal mask	\$13.4 – \$15.09 – \$17.30	2 per 1 month		<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>
Aspen	A7030	Full face mask used with PAP device	\$74.95 – \$86.89 – \$100.01	1 per 3 months	<div></div>				<div></div>			<div></div>			<div></div>		
	A7035	Headgear used with PAP device	\$15.80 – \$17.98 – \$19.67	1 per 6 months	<div></div>							<div></div>					
	A7028	Cushion replacement	\$29.98 – \$32.91 – \$37.98	1 per month		<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>	<div></div>

1. Rates represent Minimum, Average, and Maximum Medicare Single Payment Amounts (SPAs) across all Round 1 2017 and Round 2 Recompete CBAs based on rates accessed from www.dmecompetitivebid.com in July, 2017. The information contained herein is not legal advice or advice regarding coding, coverage, payment amounts, or any other facet of reimbursement. Actual reimbursement amounts and frequency will vary based on location, payor, coverage requirements, documentation, patient dynamics and other factors. It is solely the provider's responsibility to determine, obtain, maintain, and submit appropriate reimbursement information and documentation.

CPAP Ordering Information

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	All-Size Kit	Individual-Size Kits	Replacement Cushions	Replacement Pillows/Cannulas	Headgear
Aloha	ALO100	SM: ALO131 MD: ALO133 LG: ALO125		SM: ALO121 MD: ALO123 LG: ALO125	ALO130
Nasal-Aire II	K2A	XS: XS301 SM: SM302 MD: MD303 MP: MP304 LG: LG305 XL: XL306		XS: XS01 SM: SM02 MD: MD03 MP: MP04 LG: LG05 XL: XL06	X2105
Nasal-Aire II Petite		Size A: PA401 Size B: PB402 Size C: PC403 Size D: PD404 Size E: PE405		Size A: PA411 Size B: PB412 Size C: PC413 Size D: PD414 Size E: PE415	P430
Hybrid	HYB500		SM: HYB511 MD: HYB513 LG: HYB515	SM: HYB521 MD: HYB523 LG: HYB525	HYB530
Aspen	ASP200	SM: ASP201 MD: ASP203 LG: ASP205	SM: ASP211 MD: ASP213 LG: ASP215		ASP230

Call today for more information:
661-854-3166 ▪ 1-800-421-0024 ▪ 1-800-235-4203

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**Innovative designs that support
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